



MANAGED PRINT SERVICE



Print



Software



IT & Cloud



Telephony



Data



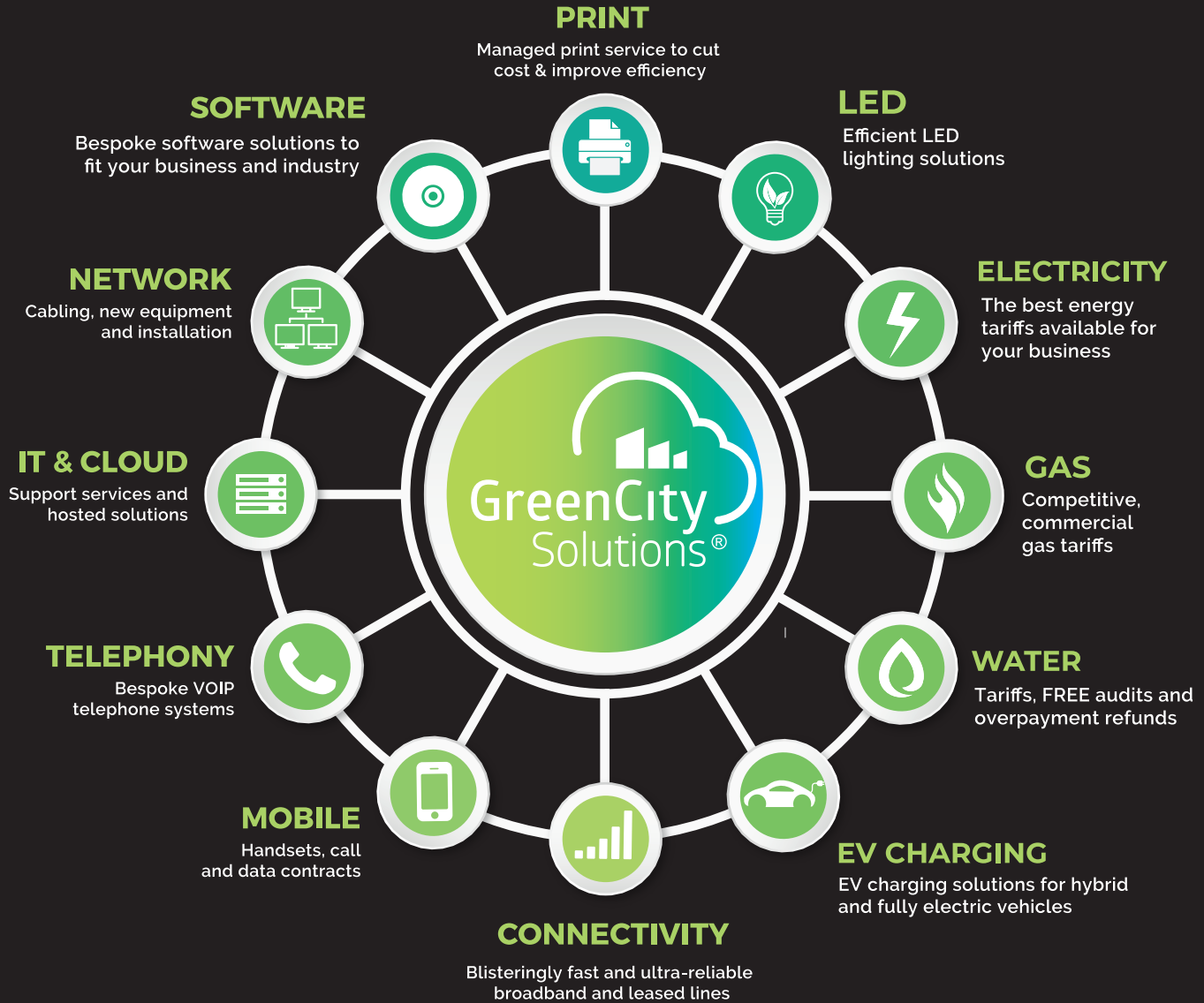
Mobile



Network

GREENCITY | FOR ALL SOLUTIONS

BUSINESS COMMUNICATIONS



OUR CORE VALUES



Passion • 100%

Empathy • 100%



Loyalty • 100%

Commitment • 100%



Managed Print Service

Managed Print Service offered by GreenCity Solutions helps businesses improve their environmental sustainability and document security. We help by seamlessly managing the whole print infrastructure for you whilst providing full visibility and control of your printing. This helps businesses to save money, boost productivity and allows you to concentrate on your core business functions.

“ As new customers moving from outdated systems, we've been supported every step of the way by GreenCity Solution's friendly and knowledgeable staff. They showed us how their systems can make a big difference to our charity and the people we support, helping us to do things we didn't realise were possible. We couldn't be happier with the service we've received and look forward to building on this partnership in the years to come ”



1. Account Manager

As your dedicated Account Manager gets to know your business they will build proposals for services which work for you. From a bespoke VOIP telephone system to IT support, your Account Manager will always be on hand to help with any queries.



2. Support

Our large team of Technicians and Engineers have years of experience and expertise and have their skills and knowledge extended continually through ongoing training. Your business will benefit from all of this experience, remotely, by telephone and on-site.



3. Leaders in Technology

We are at the forefront of new products and services. First testing them in house to ensure they work correctly and will have benefit to our customers before becoming experts in set up and install.



4. Solutions

Gathering all of the information from both the Account Managers visit to the site survey conducted by one of our Engineers your solution whether it be print, IT or telephony will be programmed and configured to suit your business with any industry or business specific elements.

What is a Managed Print Service?

A Managed Print Service allows you to have experts monitor and maintain all of your print requirements. We help you to regain control your printing.



Our Managed Print Service includes the total cost of managing and optimising your printers including support, consumables and the output of your printers. We take care of the full printing process so you don't need to worry.

Reasons to choose a Managed Print Service

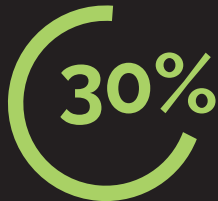
- Save time and improve efficiency
- Reduce costs and save money
- Improve productivity in your organisation
- Reduce capital expenditure and improve cash-flow
- Reduce your environmental footprint
- Improve your information security

We do more than just oversee your printers.

As part of our service, we will:

- ▶ Carry out a full assessment of your current printing infrastructure and talk through your requirements
- ▶ Manage and optimise your entire print output, regardless of printer brand
- ▶ Put a plan in place to optimise your printing devices and supplies to efficiently meet the demands of your business
- ▶ Pro-actively monitor your businesses printing requirements ensuring that supplies are replenished before they run out
- ▶ Continually monitor and update your printing processes to ensure they are as efficient as possible
- ▶ Ensure that the implementation and transition runs smoothly, whilst providing relevant training for your employees
- ▶ Reduce your carbon footprint through optimising your printing requirements

Cut your print costs by up to 30%



Consumables delivered

Managing your print requirements means we can deliver consumables to your business automatically

No capital expenditure

With a range of finance options available, buying a new printer will not cause a financial headache

Cut your costs

Our Managed Print Services, including consumables and servicing, will reduce your current print bill by up to 30%.

Save time and improve efficiency

Outsourcing your print services to a third-party provider allows you to free up staff time to focus on the important strategic initiatives rather than day-to-day maintenance tasks



Are you aware of how much time your employees spend on printer-related tasks?

This could include printing, scanning, copying and faxing, or even time spent fixing connection problems or replacing ink and toner cartridges. A Managed Print Service takes care of the day-to-day running of your printing requirements and so will reduce the time your employees spend on these print-related tasks

Reduce costs and save money

A streamlined approach to your organisation's print set up can lead to increased efficiencies in a number of areas



Implementing an automated, cloud-based system to manage and maintain all of your printers in one place is more cost-effective than manually maintaining individual devices.

A Managed Print Service will connect all of your devices to one central monitoring system that will ensure “just-in-time” delivery of replacement toners and repairs.

As part of our service, we will conduct a thorough print audit which will identify ways to consolidate your hardware. This will also help to reduce printing associated costs including consumables, electricity and maintenance



Through the completion of a thorough print audit, we will calculate the true cost of your current print set-up compared to a Managed Print Service, showing you all the associated savings.

Improve productivity

Introducing new print hardware and work-flows can increase staff productivity throughout your organisation.



Following an initial assessment of your printing requirements, both current and future, we'll provide a full, tailored programme for each department. Whether you need to print direct from mobile, off-site or be able to print documents of different sizes or format's, we'll be able to recommend the best print service for you and your organisation. Not only that, at the time when hardware upgrades are necessary, we will be able to provide you access to the newest cutting-edge technology.

If you're worried your staff won't be able to utilise the technology and new systems to their full potential, we also provide staff training so everyone will be up to speed with the new hardware and processes in place, meaning your staff won't spend as much time managing the printers.

Reduce capital expenditure

Managing your print budget puts your business in a better position



With a Managed Print Service from GreenCity Solutions, you don't have to pay for hardware upfront, all at once. Our solution offers flexible payment plans or pay-per-page print models when leasing hardware. No matter what your requirements are, we will always recommend the most cost-effective option for your business.



According to Computing, over half of IT Managers surveyed in 2015 already pay-per-page for their Managed Print Service. Plus, you can enjoy real-time usage dashboards and forecasting tools for your network of devices.

Improve information security

A Managed Print Service can help mitigate the threats from information security breaches



Given the ever-present risk of intellectual property theft, information security breaches and the **GDPR legislation** introduced in May 2018, many businesses in the UK are looking to enhance their print security which could include introducing secure printing technology.

In our initial assessment of your printing requirements, we can help to identify any print or IP security risks your organisation could face. The Managed Print Service from GreenCity Solutions then helps mitigate those risks with your tailored print security plan which could include PaperCut. PaperCut is a software solutions used by more than 50,000 organisations around the world to enhance security.

One of the risks is stolen documents from print trays, so introducing a sign-in procedure with PaperCut can negate the risk of confidential documents getting into the wrong hands. If in the rare instance that your network and printing infrastructure has been hacked, installing multifunctional printers with automatic hard drive wiping functionality helps combat the theft of information.

Having all of your printing requirements managed by one Managed Print provider also reduces the number of people from outside of your organisation having access to your networked devices, managing your print requires ongoing audits, improvements and vigilance to be able to provide a secure service and at GreenCity Solutions, your organisations information and intellectual property are of the up-most importance.



Efficient IT and Telecoms

ONE PROVIDER | **FOR ALL SOLUTIONS**

Field Engineers

Support Technicians

24/7, 365 Operation

Savings Guaranteed

Advanced Technology

Customer control

Efficient Service Levels

Innovation & Education

Solutions Focussed

**Business innovation and solutions for you,
your employees & your customers**

Phone: 01733 667755 Email: getintouch@greencitysolutions.co.uk

www.greencitysolutions.co.uk